# AN EASY WAY TO CROSS AN OCEAN

SHIPPING A YACHT

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# Shipping a yacht

- REASONS TO SHIP
- FACTORS TO CONSIDER
- ASSISTING A CLIENT
- SHIPPING COMPANIES
- LOADING AND OFFLOADING

### **REASONS TO CONSIDER SHIPPING**

- Length of time for trip, seasonal considerations
- The vessel is new or untested
- It's a motor vessel without long-range capabilities
- The age or condition of the vessel
- Difficult conditions may be possible on the ocean route
- Experience of available crew
- Size of vessel, equipment level
- Shore support at departure country or port

## **COST OF SAILING**

- Cost of preparing the vessel for crossing an ocean
- Condition of engine, powertrain and propulsion system
- Spare parts and tools needed for voyage
- Crew's mechanical and technical knowledge and skills
- Condition of spars, running and standing rigging
- Sail condition and inventory. Storm sails?
- Safety equipment: comprehensive and up-to-date?
- Charts and cruising guides
- Tank capacity and estimated fuel cost
- Harbor dues and cost for marinas
- Provisioning and other expenses for crew
- Crew transportation costs
- Specialized communication equipment and services
- Expenses of taking care of a land residence
- Cost for a captain and delivery crew
- Marine insurance for the yacht for the voyage

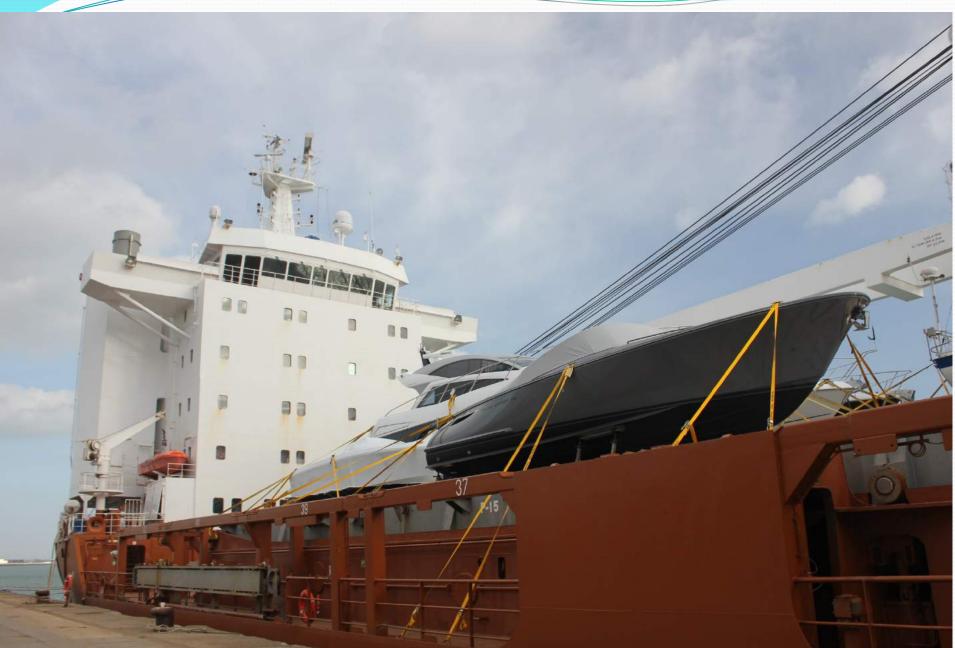
## **QUESTIONS TO ASK**

- What is included in the shipping quote?
- Who insures the vessel during the shipping process?
- Customs procedures at departure and arrival ports?
- Can a sailing yacht have its mast up?
- Other requirements for the vessel while aboard the ship?
- Procedure for loading and offloading at anchor or pier?
- Crew transport to and from ship?
- Access to pier and security requirements?
- Can crew be accommodated aboard the ship for the trip?
- Requirements by the vessel's marine insurer?

#### PLANNING A QUOTE FOR A CLIENT

- Preliminary research to guide the client's initial decision
- Research to decide on shipping company & arrange logistics
- Arrange professional consultations for client, if needed
- Transportation to and from yacht and ship
- Port security escort fees, if any
- Your fee while working with the vessel
- Incidental costs, attorney fees?

## **LEAVE THE DRIVING TO US!**



### **YACHT TRANSPORT COMPANIES**

 Sevenstar Yacht Transport <u>www.sevenstar-yacht-transport.com</u>

> Dockwise Yacht Transport <u>www.yacht-transport.com</u>

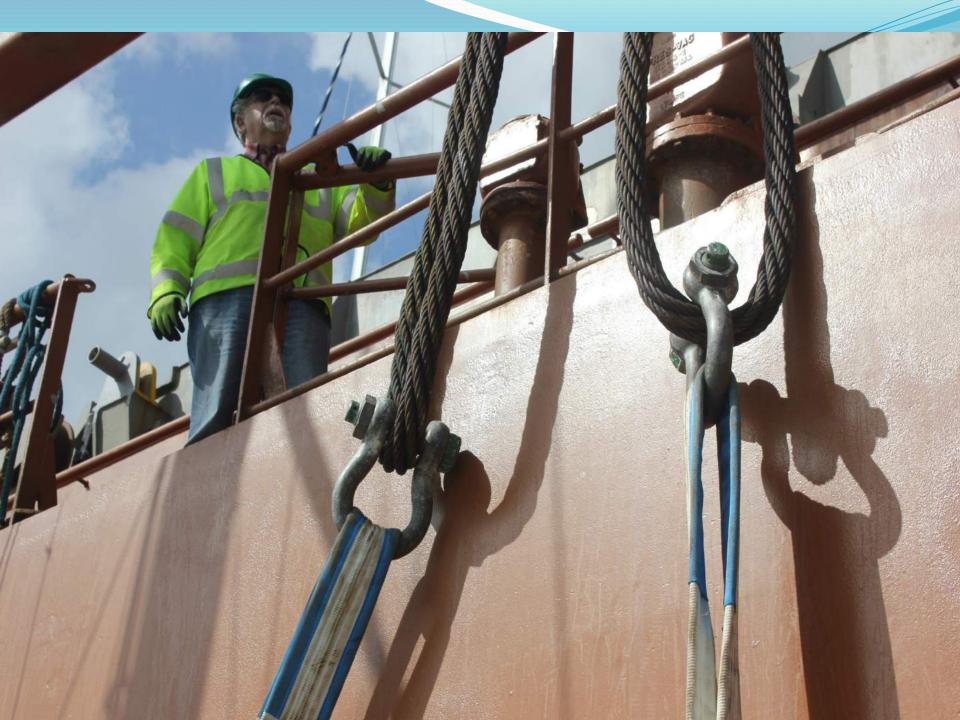
 Short video of Dockwise float on-float off ship loading at <u>https://www.youtube.com/watch?v=4Nb-LMc3sgM</u>

These are the two main companies.

Saimaagracht, 2005, 610 ft. Netherlands

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SAIMAAGRACHT Amsterdam







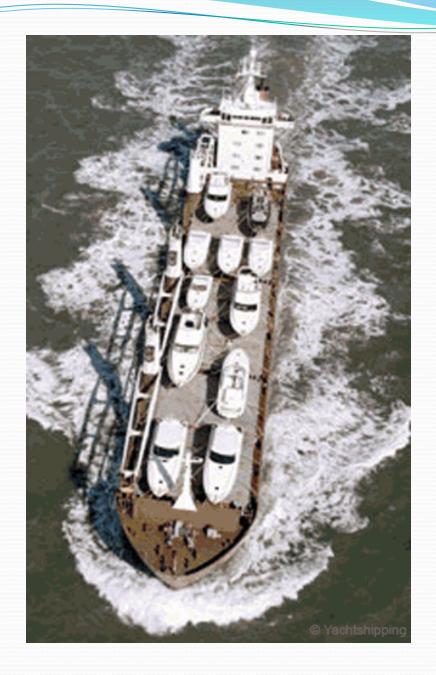












# If you would like to ask more questions about the process of shipping a yacht, contact me at

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